• CAREERS & INTERNSHIPS •

ASSET AVENUES
FINANCIAL SOLUTIONS
LOANS | BANKING | INVESTMENTS

CAREERS & INTERNSHIPS · GUIDE 2026

Build your career in finance, *mentored by senior bankers.*

- 18 full-time roles across 7 teams in Pune, Mumbai, Delhi and Indore
- 3-, 6- and 12-month internships in five tracks, with a mentor for every intern
- Learn from a leadership team with 20+ years of average banking experience

SALES · CREDIT · OPERATIONS · PARTNERSHIPS · MARKETING

WWW.ASSETAVENUES.IN/CAREERS · PUNE · MUMBAI · DELHI · INDORE

WHY JOIN US

A finance career with a banker in your corner

Most people learn one product at one bank. Here you learn how the whole system works.

Asset Avenues helps individuals, NRIs and businesses with loans, banking and mutual fund distribution across India. Join a team where you learn every product, own real client relationships and grow with a firm that has offices in four cities.

18	20+	4	5
Open full-time roles	Years average banking experience of our leaders	Offices in Pune, Mumbai, Delhi and Indore	Internship tracks for students

Learn from senior bankers

Work with leaders who average 20+ years in banking, and learn how credit teams actually think.

Every product, one firm

Loans, banking, mutual fund distribution and partnerships. Most people need ten years and three employers to see this much.

Four cities, room to move

Head office in Pune, with offices in Mumbai, Delhi and Indore. Grow where you are, or with the firm.

Ownership from day one

Real clients early on, with a senior colleague a message away when you need help.

Integrity is the job

Clear guidance on process, honest timelines and compliant selling, on every file.

Recognition for results

Clear targets from day one, and incentives linked to performance where the role allows.

> *Integrity is the job. We would rather lose a deal than mis-sell one.*

LIFE AT ASSET AVENUES

How we work together

Four values we hire for, and live by, in every office.

01

Client first

We judge every decision by whether the client is better off.

02

Transparent by default

Terms explained upfront. No hidden arrangements.

03

Own the outcome

One accountable person for every file, from first call to finish.

04

Learn every day

Seniors teach, and juniors are expected to ask questions.

BENEFITS

What every team member gets

We keep it honest: the specifics depend on the role and are discussed openly at offer stage.

Competitive fixed pay + performance incentives
Pay that reflects your experience, with incentives linked to performance where the role allows.

Mentorship from senior bankers
Learn directly from a leadership team with 20+ years of average banking experience.

Multi-product exposure
Loans, banking, mutual fund distribution and partnerships under one roof.

A visible growth path
Regular feedback from your manager, and more responsibility as you prove yourself.

Structured onboarding
Product, process and compliance training before you meet your first client.

Four cities to grow in
Offices in Pune, Mumbai, Delhi and Indore as the firm expands.

> *Seniors teach, and juniors are expected to ask questions. That is how a banker's judgement is passed on.*

Equal opportunity

Asset Avenues is an equal-opportunity employer. We hire on ability and integrity, regardless of gender, religion, caste, region, disability, age, marital status or sexual orientation.

TEAMS AND ROLES

18 open roles across 7 teams

Every role has its own page on our website with duties, requirements and a two-minute application.

TEAM	ROLE	WHERE	EXPERIENCE
Sales & Relationships 4 ROLES	Relationship Manager – Home Loans, LAP & Business Loans	All 4 offices	2–6 years
	Mortgage Sales Executive	All 4 offices	0–3 years (graduates welcome)
	MSME Sales Manager	Pune · Mumbai · Indore	4–8 years
	Inside Sales Associate (Tele-calling)	Pune · Indore	0–2 years (freshers welcome)
Credit & Operations 4 ROLES	Credit Analyst	Pune · Mumbai	2–5 years
	Documentation & Login Executive	All 4 offices	1–3 years
	Loan Operations & Disbursement Coordinator	Pune · Mumbai	2–4 years
	Customer Service Associate	Pune · Indore	0–2 years
Mutual Fund Distribution 2 ROLES	Mutual Fund Relationship Manager	Pune · Mumbai · Delhi	2–6 years
	Mutual Fund Operations Executive	Pune	1–3 years
Partnerships & Alliances 3 ROLES	Corporate Salary Accounts Manager	Pune · Mumbai · Delhi	3–7 years
	Channel Partner & CA Alliances Manager	All 4 offices	3–7 years
	Developer & Builder Tie-ups Manager	Pune · Mumbai	4–8 years
Marketing & Content 2 ROLES	Digital Marketing Executive	Pune	1–3 years
	Content Writer – BFSI	Pune	1–4 years
HR & Accounts 2 ROLES	HR & Recruitment Executive	Pune	1–3 years
	Accounts Executive	Pune	1–3 years
Branch Leadership 1 ROLE	Branch Manager	Mumbai · Delhi · Indore	8–12 years

PAY, FOR EVERY ROLE

Competitive fixed pay + performance incentives

All roles are full-time, and each offer reflects your experience and the role. Openings change: our careers page always has the current list.

INTERNSHIP PROGRAMMES

Three ways to intern with us

Start with 3 months and grow into a 12-month Fellowship, or pick the length that suits your course.

3 MONTHS

Foundation

Incentive-linked payouts

Learn the products and the process, then work live leads with your mentor.

WHAT NEXT

Extend to the 6-month programme if you and your mentor agree.

6 MONTHS

Professional

Incentive-linked payouts

Own a small book of leads and partners, with weekly reviews.

WHAT NEXT

Continue past six months on performance: from month 7 you also get a fixed monthly stipend.

CAN LEAD TO A FULL-TIME ROLE

12 MONTHS

Fellowship

Fixed stipend from month 7, plus incentives

Work like a junior team member across loans, banking and partners.

WHAT NEXT

A full-time offer is possible on performance and openings. Not guaranteed.

SIDE BY SIDE

Compare the programmes

	FOUNDATION · 3 MONTHS	PROFESSIONAL · 6 MONTHS	FELLOWSHIP · 12 MONTHS
Incentive payouts	On business that is disbursed	On business that is disbursed	On business that is disbursed, throughout
Fixed monthly stipend	No	No, for the six months. From month 7 if you continue	**Yes, from month 7**
Tracks offered	All 5 tracks	4 of 5 tracks	4 of 5 tracks
Mutual fund commission is never paid to interns, in any programme			

HOW INTERN PAY WORKS

01 Incentives are paid on loan, banking and referral business once it is disbursed, not when it is sanctioned, under the written rules in your offer letter.

02 Every intern who continues past six months, in the Fellowship or by extending a 6-month programme, also gets a fixed monthly stipend from month 7.

03 Mutual fund commission is never shared with interns. AMFI rules allow it only for NISM V-A certified, EUIN-registered distributors.

04 Strong Fellowship interns may be offered a full-time role when an opening exists. It is possible, never guaranteed.

INTERNSHIP TRACKS

Five tracks, each with its own mentor

Projects and learning goals differ by track. Pick the one that fits your course.

TRACK	WHAT YOU WILL LEARN	WHO CAN APPLY
Sales & Relationship Management 3, 6 or 12 months Shadow relationship managers on real client conversations, from the first call to a sanctioned loan.	• How home loans, LAP and business loans are assessed • Client discovery and needs-based conversations • Lead management in a CRM • Working with banks, NBFCs and channel partners	• BBA, BMS, B.Com or MBA students (any year) and recent graduates • Confident speaking with people; Hindi and English
Credit & Loan Operations 3, 6 or 12 months Learn to read a loan file the way a bank credit team does.	• Reading ITRs, financials and bank statements • Eligibility, FOIR and LTV in practice • Lender policy comparison • Documentation, login and disbursement workflow	• B.Com, BBA, MBA (Finance), CA / CMA students • Comfortable with Excel and numbers
Digital Marketing & Content 3, 6 or 12 months Write, publish and measure finance content that real people use to make decisions.	• Writing clear, compliant financial content • SEO, GA4 and campaign tracking basics • Social media planning for a regulated industry • Turning analytics into decisions	• Students of marketing, mass communication, English or commerce • A writing sample or portfolio helps
Finance & Accounts 3, 6 or 12 months See how a financial services firm keeps its books, payouts and compliance in order.	• Day-to-day bookkeeping and reconciliations • Commission and partner payout reconciliation • GST and TDS basics in practice • Month-end MIS	• B.Com, M.Com, BBA (Finance) students • Basic Tally or Excel knowledge
Finance Students Track (CA / CMA / MBA) 3 months A focused three months on credit assessment and financial products for finance students.	• Credit assessment of self-employed and MSME borrowers • How lenders structure working capital and LAP • Mutual fund distribution operations (education only) • A short project presented to the leadership team	• CA, CMA or CS students and MBA (Finance) students • Available full-time for the three months **A practical internship, not ICAI articleship training.**

Who can apply

- Students in the 2nd year or above of a degree, postgraduate students and graduates from the last 12 months.
- Commerce, management, finance, economics, marketing, mass communication or a related course.
- Available for the full programme you choose (3, 6 or 12 months), in person at one of our offices.
- Punctual and honest. We can teach you the rest.

Each track lists its own preferred background. Interns work in office, alongside the team, so you see how real files move.

Mutual fund work for interns is education and operations only. Interns do not sell mutual funds or give investment advice.

HOW HIRING WORKS

Clear steps, and an answer either way

We tell every shortlisted candidate the outcome.

FULL-TIME ROLES

1. **Apply**
   Send your CV for a role, or a general application. It takes about two minutes.
2. **Screening call**
   A short call with our hiring team about your experience and what you are looking for.
3. **Interviews**
   One or two conversations with the team lead and a senior banker, in person or on video.
4. **Offer**
   A written offer from an @assetavenues.in address. We aim to decide within about 10 working days of your first interview.

INTERNSHIPS

1. **Apply**
   Pick a track and send your CV. Tell us your college, course and when you are available.
2. **Short conversation**
   A 20-minute call or video chat with your future mentor. No trick questions.
3. **Join a cohort**
   Onboarding on products, process and compliance with the other interns in your cohort.
4. **Live work, weekly reviews**
   Real tasks with your team, a weekly check-in with your mentor and a final presentation.

YOUR QUESTIONS

What candidates and students ask us

Do I need a banking background to apply?
Not for every role. Sales, inside sales, customer service and internship roles welcome freshers and people from other industries. Credit, relationship manager and leadership roles need relevant BFSI experience. Each role page lists what is required.

How are interns paid?
Every intern earns incentive payouts on business that is disbursed. Interns who continue past six months, either in the 12-month Fellowship or by extending a 6-month programme, also get a fixed monthly stipend from month 7. The exact payout rules and amounts are set out in your written offer before you join.

How long does the hiring process take?
Most processes have a screening call, one or two interviews and an offer. We aim to decide within about 10 working days of your first interview, and we tell every shortlisted candidate the outcome.

When is an incentive earned?
On disbursement. A loan or banking case you source or help close counts once it is disbursed, not when it is sanctioned. Your offer letter sets out the payout rules. Mutual fund commission is never shared with interns, because AMFI rules allow it only for certified, registered distributors.

Which certifications do I need for mutual fund roles?
Client-facing mutual fund roles need a valid NISM Series V-A (Mutual Fund Distributors) certificate and EUIN. Operations roles may join without it and clear it soon after. Asset Avenues distributes mutual funds as an AMFI-registered distributor; our roles do not involve investment advisory.

Is there a full-time job after the internship?
Strong performers in the 12-month Fellowship may be offered a full-time role when a suitable opening exists. It is possible, not guaranteed, and depends on your performance and openings at the time.

What is the pay?
Competitive fixed pay + performance incentives. We discuss the offer openly once we know your experience and the role fit.

Will I get a certificate?
Interns who complete their programme receive a certificate of completion from Asset Avenues.

APPLY

Ready to apply?

Your CV goes straight to our hiring team. No agencies in between.

Apply for a role

Scan the code for every open role. Each page has a two-minute application.

Apply for an internship

Pick a track and a 3-, 6- or 12-month programme on our internships page.

No matching role?

Send a general application. We keep it on file and call you when one opens.

WHAT TO SEND WITH YOUR APPLICATION

- [ ] Your CV as a PDF, DOC or DOCX file, up to 5 MB
- [ ] Your preferred city: Pune, Mumbai, Delhi, Indore
- [ ] The role, or the internship track and length
- [ ] Students: your college, course and when you are available

Beware of recruitment fraud

Asset Avenues never asks candidates for money. There is no registration, training, interview, kit or joining fee, ever. Genuine communication comes only from an @assetavenues.in email address. If anyone asks you to pay, do not pay: tell us at info@assetavenues.in and report it at cybercrime.gov.in or on 1930.

Start your application

Scan the code for open roles and internships, or talk to us.

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SCAN FOR OPEN ROLES
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Asset Avenues Financial Solutions is an AMFI-registered Mutual Fund Distributor.